## **Results for the year ended 31 March 2023**

August 2023

Presentation also available at <u>https://www.livewest.co.uk/about-us/for-investors</u>



#### **Our Presenting Team**









#### **Andrew Sloman - Executive Director of Finance**

- Joined LiveWest in 2006 (then Devon and Cornwall Housing (DCH))
- Has been at LiveWest for 17 years, most recently as Director of Financial Services
- Board member and Chair of Audit, Risk and Finance Committee for Brunelcare

#### **Glynnis Poole – Planning, Technical and Sustainability Director**

- Joined LiveWest in 2016 (then Devon and Cornwall Housing (DCH))
- 24 years' experience with Local Government, Environment Agency and PLC Housebuilding
- Organisational lead for environment and Modern Methods of Construction alongside Chairing the LiveWest Environment Group

#### **Andrew Hart - Director of Corporate Finance**

- Joined LiveWest in 2014 (then Devon and Cornwall Housing (DCH))
- 30 years' finance experience including 10 years in corporate finance consultancy
- Previously Managing Director at a consultancy specialising in housing sector treasury risk management

#### **Melvyn Garrett - Deputy Chief Executive**

- Joined LiveWest in 2013 (then Devon and Cornwall Housing (DCH))
- Previously Europe, Middle East and Africa Finance and Operations Director at Motorola Mobility
- Previously held finance, strategy and chief executive positions in the transport, electronics and distribution sectors; with eight years spent in the USA
- Planned retirement in March 2025. Until that date Mr Garrett will remain as Deputy Chief Executive and retain his seat on the Board

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## Agenda

- Credit Highlights
- Strategy and Risk Management
- Operations
- ESG
- Development Performance
- Financial Performance
- Conclusion

### **Credit Highlights**

✓ South West based
 ✓ Strong interest cover
 ✓ Low Gearing
 ✓ A2 Moody's rated
 ✓ G1/V1 rated (Dec 2022)
 ✓ Focus on ESG
 ✓ Strong Liquidity

"Strong interest coverage and financial management practices" Moody's Credit Opinion 22 February 2023



#### **Our Corporate Strategy**

We are now two years into our corporate strategy approved in 2021, and our ambitions continue to deliver 'a home for everyone'.

"We aim to provide and invest in highquality, safe, secure and environmentally sustainable homes in the South West, for rent at below market levels or for shared ownership sale, meeting the needs of people who would otherwise not be able to achieve their long-term housing aspirations at an acceptable quality or cost."



#### **Our Critical Risk Areas**

### Our Approach to Risk Management

Embedded risk management approach, where:

- LiveWest Board continues to maintain overall responsibility for risk
- The Risk Appetite is reviewed and set annually by the Board
- A set of 10 strategic critical risk areas have been established reflecting the size, complexity and maturity of LiveWest
- Board obtains assurance through monthly financial and operational reporting
- Board receives quarterly assurance reports from all Board committees (including Audit & Risk Committee)
- Horizon scanning identifying critical events and potential threats are embedded in risk management

Risk	Impact	How we mitigate	Ecous in the year
	Impact	_	Focus in the year
Health and safety Status: Increased	Injury to customers from failing to maintain key components. Injury to customers or members of the public due to fire. Increased absenteeism among colleagues due to mental health / Covid.	Scrutiny of all health and safety systems. Significant investment in fire safety improvements. Compliance and safety standards approved by the Board. Investigation of incidents and accidents. Continuing review of absence and targeted wellbeing campaigns.	Delivering focused training, including nea misses, scaffolding and safeguarding. Programme in place to strengthen our respons to and reduce the incidence of damp and mould. Completing safety and with assurance provide to the Board. Programme of wellbein activities aimed at colleagues.
Financial resilience Status: Increased	Reduced ability to invest in homes and services.	Board approved 30-year business plan. Business plan scenario stress-testing.	Arranged a £60m, 5-year revolving credit facility, to maintain ou liquidity policy. Liquidity at year-end was at 41 months. Assessing the impact of inflation and increased interest rates on the business plan.
Customer services Status: Increased	Severe damage to our reputation. Reducing trust among our customers.	Annual report to customers. Customer Services committee providing a monthly overview of services and performance. Portfolio of integrated policies and procedures.	Dealing with increased maintenance volumes. Identification of £1.8m additional customer benefit entitlements. The award of 944 grant with many being for for and utilities. Involvement of our customer scrutiny grou InFocus, at Board meetings.

#### Strategic objectives

Customers who trust us

A Homes and communities people love to live in



#### **Our Critical Risk Areas**

	D: 1				-	Risk	Impact	How we mitiaate	Feeus In the year
	Risk	Impact	How we mitigate	Focus in the year			Impact	How we mitigate	Focus in the year
Strategic objectives	Culture, Inclusion and employee relations Status: Unchanged	Reduced ability to retain and recruit talent.	Board oversight of equality and inclusion action plans.	Embedding the work of the Equality, Diversity and Inclusion group.		Business continuity Status: Unchanged	Reduced ability to deliver essential services.	Business continuity steering group. Annual test of the business continuity plan.	Horizon scan and assessment of emerging risks. Hubrid working
Customers who trust us		Loss of engagement	Strong communication	Programme to embed the				continuity plan.	embedded throughout
📥 Homes and communities people love to live in		among our colleagues.	programme with	organisational culture and behaviours.					the organisation.
A growing business fit for the future		Severe damage to our reputation.	colleagues. Framework of focus	Introduction of the GEM					Learning from actual and simulated business continuity exercises.
Collegues proud to work here			groups aimed at progressing the Equality, Diversity and Inclusion strategy, with an annual	programme, aimed at growing leaders in the organisation.		IT and Information management	Reduced ability to deliver services.	Implementation of remote working technology.	Improving IT infrastructure in respect
			report to the Board.	Introduced our new Development and Performance System which ensures colleagues aspirations and business		Status: Unchanged	Loss of business operating systems due to a cyber-attack. Severe damage to our reputation.	Information Governance Board. Annual systems security testing.	of cyber security. Developing information management and security measures.
				strategy are aligned.			cu reputation	Plan to achieve Cyber Essentials.	
	New homes Status: Increased	Reduced ability to invest in and build	Development pipelines approved by Board.	Managing building sector difficulties to deliver 988 new homes and				Successful disaster recovery rehearsal.	
		new homes.	Robust scheme appraisal processes.	secure additional sites for future years.		Sustainability Status: Unchanged	Severe damage to our reputation. Reduced trust from	Completed the annual Sustainability Reporting Standard.	Campaigns of environmental awareness. Environment and energy
			Board approved limits to mitigate exposure to	Securing Wave 2 funding		•••	customers.	Achieved SHIFT silver accreditation.	efficiency programme to achieve a minimum
		individual contractors. new to b 1,30	from Homes England for a new strategic programme to build an additional 1,309 affordable homes by 2028.			Increased energy bills for customers.	Provisions made in the business plan to achieve an energy performance rating of EPC C by 2028 and net carbon neutral by 2050.	EPC C rating by 2028.	
	Quality of homes Status: Increased	Reduced customer satisfaction with the homes they live in.	Improved handover process by working with our development partners.	Programme in place to strengthen our response to and reduce the incidence of damp and mould.				Adopted a fabric first for new developments. Environment strategy approved by Board.	
			Active Asset Management assurance group meets monthly.	Programmes of investment associated with fire and building safety.		Governance Status: Unchanged	Regulatory and statutory implications.	Updated Financial Regulations and Standing Orders.	Review of reputational threats. Recruited new Board
			Process to evaluate additional investment for home improvements.	Environment and energy efficiency programme to achieve a minimum EPC C			Severe damage to our reputation.	Internal audit plan. Board effectiveness review.	and Committee members and independent advisors.
			Home standard signed off by Board.	rating by 2028.					

## Operations





#### A Geographically Focused Portfolio

New homes developed in 2	2022/23	LiveWe	est housing stock	
General needs - social	316	2021		37,820
General needs - affordable	318	2022		38,481
Shared ownership	317	2023		39,463
Market rented	37			
Total homes	988			
Local	comp	ousing letions	Housing under development at	Homes owned and
authority	20	22/23	31/03/2023	managed
Bath and North East Somerset		-	91	1,009
Bristol		91	47	2,754
Cornwall		154	354	10,200
East Devon		14	106	2,097
Exeter		102	165	1,096
Mendip		14	29	1,104
Mid Devon		14	24	487
North Devon		-	/ -	1,073
North Somerset		6	62	1,642
Plymouth		42	43	3,139
Sedgemoor		4	132	1,150
Somerset West and Taunton		171	341	2,135
South Gloucestershire		142	271	1,884
South Ha <mark>ms</mark>		73	8	3,989
South Somerset		25	39	951
Teignbridge		113	171	969
Torbay		2	-	574
Torridge		-	49	794
West Devon		-	74	1,935
West Dorset		21	-	69
Other		-	-	412





#### LiveWest

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#### Focus on Affordability



LiveWest Gross Rent Affordability Comparatives March 2023

- LiveWest rents average 55% of Private Rented Sector and are below 70% across all local authorities in our operating area indicating long term demand for stock
- LiveWest rents average 70% of the LHA (30<sup>th</sup> Centile)
- LHA has not been raised in line with inflation since 2020

#### **Operational Performance Update**

#### **OPERATIONAL PERFORMANCE**

- We have achieved 100% compliance and are up to date with our Gas Safety Certificates and Fire Risk Assessments
- All of our homes meet the Decent Homes Standard
- 87% Repairs were completed on time in the year to March 23.

	March 2023	March 2022	March 2021
Valid Gas Safety Certificates	100%	99.99%	99.98%
Fire Risk Assessments Complete	100%	100%	100%
% of homes meet the Decent Homes Standard	100%	99.99%	99.91%

#### **RENT COLLECTION**

- Continued low rent arrears despite cost-of-living pressures
  - Tenancy Sustainment team continues to provide support to our customers
- Void rent loss levels higher than previous year but remain top quartile performance.
- Increasing numbers of tenants claiming Universal Credit
  - c.50% of tenants in receipt of housing benefit or UC
  - 69% estimated migration to date
- Average days to relet for general needs homes was at 39 in the year to March 2023.

	March 2023	March 2022	March 2021
Rent arrears (social rented)	1.83%	2.03%	2.02%
Void rent loss (general needs)	0.71%	0.56%	0.47%
No. of tenants in receipt of Universal Credit (% rented tenants)	11,223 (37%)	10,279 (33%)	9,474 (31%)

#### Asset Management Update

#### **BUILDING SAFETY**

Customer safety is our top priority, ensuring that our customers are safe in their homes

#### **FIRE SAFETY**

- LiveWest has 7 Higher Risk Buildings (HRBs) that fall under scope of the new Building Safety Act which are more than 18m in height or 7 storeys or more. One of these is being decommissioned. The remaining 6 are under a planned works programme
- Specialist fire engineering consultants are providing us with proportionate remediation plans for all external wall systems in line with the new PAS 9980 guidance
- We have an extensive programme to inspect and remediate internal fire compartmentalisation in all buildings more than 11m in height ongoing
- We continue to ensure fire doors in all our blocks of flats are in line with new fire safety regulations

#### **REMEDIAL WORKS EXPENDITURE**

- Remediation is due for completion on all building safety projects by March 2026
- We are planning to spend £24m on building safety and fire remedial works





#### **Property Management Update**

#### **DAMP AND MOULD**

We want to provide safe, dry and warm homes for our customers

#### **ACTIONS TAKEN:**

- We have taken a pro-active approach to the issue of damp and mould in our homes that pre-dates the 2022 inquest into the tragic death of Awaab Ishak
- In November 2021 we wrote to 1,200 customers who had historically experienced damp and mould in their home. 10% of customers advised us that damp and mould had returned, and we were able to work with them to identify solutions
- We train our front line team in hints and tips on damp and mould (from 2021) and train our Property Delivery Team Managers, Lead Technicians and Regional Building Surveyors as HHSRS Assessors (from September 2022)
- We brief all operational colleagues to ensure they understand that damp and mould should not be considered related to customer lifestyle and are aware how to escalate cases of concern (from October 2021)
- We introduced a Damp and Mould Policy (May 2022) and procedure (August 2022) and have updated our policy again (March 2023) following feedback across the sector.
- Data and system improvements have been made, helping us manage and monitor cases of damp and mould
- 35 CATI cases relating to damp and mould since Dec 22 all works have been mitigated and completed



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ESG

#### Barkers Way starts a Community Orchard



We held an event to celebrate the work our customers carried out to create a community orchard in North Tawton. The project included planting 15 trees, maintaining an area as meadow grass, building a community bench, putting up bird boxes and creating bee-friendly herb planters. The community orchard was initiated by North Tawton Nature and Sustainability and then created by our customers. The event was designed to recognise our customers' volunteering efforts as they make better use of an unused green space so families can come together and enjoy their environment.

#### **ESG Environmental**

- In our second SRS report, in October 2022, we made a commitment to publish our Scope 3 carbon emissions from our homes for the period ending March 2024 and we remain on course to do so
- We continue to support and promote Modern Methods of Construction (MMC) in our new homes through our membership of the Building Better Board and as a Homes England strategic partner
- We collaborated with Cornwall Council as part of their "A forest for Cornwall" project to deliver the planting of 80 trees across 6 of our communities with customers and colleagues. This is part of a Climate Change Action programme in Cornwall to increase the hectares of tree cover. Along with our own programme this has increased our tree stock to 41,680 trees which currently absorb 266 tonnes of carbon per year
- In July 2023 we launched a 12-month pilot of electric vans within our maintenance teams to understand how we can decarbonise our fleet and maintain delivery of services to customers
- We successfully re-affirmed our Silver status with SHIFT in 2022 and plan to increase this to Gold by 2024
- We have embedded our dedicated Renewables technology team who maintain and support customers with all renewable technology in our homes. The team are playing a key role in ensuring customers understand how to use technology within their homes
- LiveWest agreed a contract with Mer Fleet services to supply all electric vehicle charging needs for LiveWest this will enable us to efficiently deliver EV charging into new and existing homes
- We have created a virtual maintenance triage team using technology to support customers in diagnosing faults, reset technology and where repairs are required support our operatives to attend with correct parts. This is supporting our environmental objectives by reducing unnecessary mileage and ensuring a 'right first time' approach to repairs



#### **ESG: Environmental**

### EPC C by 2028

- LiveWest were awarded £8m of Social Housing Decarbonisation funding across Wave 1 & Wave 2. This will enable us to retrofit over 900 homes
- Increased the energy rating of 888 existing homes to EPC C and above
- All Homes rated G & F are planned for retrofit or disposal within the next 18 months
- £45m Investment in our latest Business Plan for environmental works and to reduce fuel poverty

### Net Zero by 2050

- Provision in Business Plan that is based on an external advisor's costings for existing technologies
- Costings have been stress tested as part of our Business planning
- In October 2022 we published our roadmap to net zero setting out our plans to reach the target by 2050
- Published our business's carbon emissions for the last 2 years and are planning to publish the carbon emissions from our existing homes by March 2024
- We survey our supply chain each year to understand how and when they are starting to monitor carbon emissions

**Futures Together** 



Not energy efficient – higher running costs

#### **ESG: Environmental**



- Aligned to ICMA Green, Social and Sustainable Bond Principles
- Core Components
  - Use of Proceeds
  - Process for evaluation and selection
    - New Homes Group and Active Asset Management Group recommend inclusion
    - Environmental Group approve
  - Management of Proceeds responsibility of LiveWest Treasury Team
  - Reporting
    - annually (via annual report) following issue off the framework

#### Our Sustainable Finance Framework update for 2023 is underway

ICMA Category	Eligibility criteria
Green Buildings	<ul> <li>New Buildings of EPC B or above</li> <li>Retrofit of buildings to EPC B</li> </ul>
Renewable Energy	<ul> <li>Onsite Solar PV or wind power systems (&lt;100gCO<sub>2</sub>/kWh)</li> <li>Certified green energy for offices</li> </ul>
Energy Efficiency	Includes: • 20% increase in energy efficiency • Two notch EPC Uplift • Uplift to EPC B
Affordable Housing	Affordable housing for moderate and low income households



#### **ESG: Social**

#### **Social Initiatives:**

Our aim is to create long-term sustainable communities where people want to live and where there are opportunities to thrive and become resilient to increasing local and global challenges

- 83% of new homes developed by LiveWest were for affordable rent and shared ownership.
- Our average rents are 55% of market rents, providing c£113m of benefit per year.
- We have employed a dedicated Energy Advice Officer to support customers with reducing their energy bills.
- During winter 22/23 we launched our Slow Cook, Low Waste recipe booklet to fight food waste and support our customers through low energy cooking.



Customers supported by grant funding



Of additional customer benefit entitlement identified

#### Social Value Contributions:

- We have engaged with our suppliers and contractors to maximise social value contributions for our customers.
- We aim to increase this further over the next 5 years through improvements in our procurement activity.
- Social value contributions have funded a range of projects identified below:





#### **ESG: Social**

#### **Tenant Satisfaction:**

- April 2022 to March 2023 was our first year monitoring the new Tenant Satisfaction Measures.
- At year end our performance was above the HouseMark benchmark median on all 13 of the measures.
- We were in the top quartile on nine of the measures.





•LiveWest against a selection of Moody's rated housing associations using HouseMark data at 2022

#### **Tenant Satisfaction Measures**

Measure	LiveWest 2022/23	Upper quartile	Median
Landlord satisfaction low-cost rental accommodation	85.6	85.0	79.3
Landlord satisfaction low-cost home ownership	68.9	61.5	55.7
Satisfaction with repairs	81.9	84.9	80.0
Satisfaction with time taken to complete most recent repair	76.9	78.5	75.8
Satisfaction that the home is well maintained	84.5	77.4	72.0
Satisfaction that their home is safe	88.2	87.1	82.9
Satisfaction that we listen to your views and act upon them	76.3	72.0	64.2
Satisfaction that the landlord keeps tenants informed about the things that matter to them	83.8	82.3	75.0
Agreement that landlord treats tenants fairly and with respect	90.5	87.3	82.5
Satisfaction with the landlord's approach to handling complaints	62.8	65.1	55.9
Satisfaction that the landlord keeps communal areas clean and well maintained	69.2	75.9	68.0
Satisfaction that the landlord makes a positive contribution to neighbourhoods	79.9	69.1	62.6
Satisfaction with the landlord's approach to handling antisocial behaviour	69.7	69.0	60.4



#### **ESG: Social**

#### **Gender Pay Gap:**

- Our updated gender pay gap report will be published with our SRS in October 2023.
- As well as reporting on our gender pay gap, we also report on ethnicity and disability pay gaps to ensure we understand our current position and where we need to change
- We will continue to invest in talented individuals and provide equity to ensure that underrepresented groups within our sector have equal opportunity to thrive in their careers

Table 1: The distribution of men and women in our workforce by quartile



Table 2 Our gender pay gap Median and Mean 2018-2023



*Note*: In the tables and graphs above, the year specified, for example, 2022/23, relates to data from the financial year ending April 4 2022

\*Key: Q1 = Quartile 1 (lower) - Q2 = Quartile 2 (lower middle) - Q3 = Quartile 3 (upper middle) - Q4 = Quartile 4 (upper)

\*We divide our employee team into four quarters (or 'quartiles') according to how much they earn.



#### ESG: Governance -

#### **Board Members**





Jacqueline Starr Member of CSC and ARC

Jenefer Greenwood Chair of RC, Member of DC (to 31 July 2023)

Melvyn Garrett Deputy Chief Executive, Member of TC

Antony Durbacz Chair of ARC, Member of TC



Christopher Balch Member of DC (from 1 August 2023)







John Newbury Joanna Crane ependent Direc Chair of RC. Member of DC Member of ARC, RC and CSC

Linda Nash Group Chair, Member of RC



Paul Crawford **Chief Executive** 





#### **Governance Update**

- Christopher Balch (previously an independent advisor) appointed as Board member 1st August 2023.
- Jenefer Greenwood retired 31 July 2023
- The Group Chair, Linda Nash, will retire during 2023/24 having served her maximum term.
- Jacqueline Starr was appointed from within the existing Board and began a period of induction to ensure a seamless transition into the role.
- G1/V1 Rated (affirmed December 2022)
- Comply with NHF Code of Governance 2022
- InFocus, our customer scrutiny group, has a diverse membership across our geography which reflects our communities.
- This year, we have further increased the diversity of our involved customers.
- We set up 'Friends of InFocus', a group of customers that may not be able to commit the time to the scrutiny group but still want to be involved in shaping our services

Board Statistics	
Average Age	65
Average Tenure	5 years
Maximum Tenure (non-executives)	9 years
Percentage Non-Executive	83%
Regulator Grading	GI/VI

#### Board and committees' representation

	Female	Black, Asian and Minority ethnic	Living with a disability	LGBQA+
March 22	32.0%	17.0%	5.0%	10.0%
March 23	38.0%	17.0%	5.0%	10.0%
Strategic goal	50.0%	6.7%	14%	6.7%
	00			

#### **Committee Members**



committee

LiveWest **Creating Greener Futures Together** 

# Development Performance



#### **Development: Delivery & Sales**

#### March 2023 performance

- Delivery remains challenging
- 951 affordable homes completed
- £130m invested in delivery of our affordable housing programme
- Strong sales margins and low stock levels
- Sales as % of Turnover 29%. We apply an Internal Financial Framework maximum of 30% when planning. We use this to limit the size of our land holdings, such that under normal sales conditions the limit would not be breached



Units Developed

■ Social Rented ■ Affordable Rented ■ Shared Ownership ■ Supported ■ Non Social

		2023		2022
Sales Performance	Shared Ownership	Open Market	Total	Total
Sales (£000s)	31,091	56,698	87,789	69,991
Units Sold	276	165	441	403
Sales as % of Turnover	10%	19%	29%	26%
Stock	105	10	115	74
of which, unreserved	44	3	47	16
of which, unreserved > 3 mths	3	1	4	0
Profit (£000)	5,076	10,913	15,989	11,237
Profit Margin	16%	19%	16%	16%

- Target of over 6,000 new homes for development in the next 5 years. 5,200 of which will be new affordable homes.
- Contracted pipeline of 2,006 affordable (of which 608 have started on site) and 754 open market homes
- Strategic Partner for Homes England Wave Two to deliver 1,309
   homes by 2028

## Financial Performance



Eileen benefits from retrofit improvements on her home as we invest in thermal efficiency.



#### **Financial Performance**

	2023	2022	2021
Total Turnover - £m	300	271	244
Social Housing Lettings Turnover - £m	202	192	186
Social Housing Lettings Surplus - %	25%	26%	30%
First Tranche Shared Ownership Sales - £m	31	31	24
Open Market Sales - £m	56	39	27
Total Property Sales (S/O + OMS) as % of Turnover	29%	26%	21%
Operating Surplus - £m (pre asset disposals)	61	61	62
Operating Surplus - £m (post asset disposals)	76	83	82
Operating Margin % (pre asset disposals)	20%	23%	25%
Net Surplus - £m	54	53	46
Gearing %	41%	41%	40%
EBITDA-MRI Interest Cover %	207%	210%	187%
Housing & Investment Properties net of Depreciation - £m	2,352	2,253	2,164
Net Debt - £m	942	913	851

#### Benchmarking



#### Headline social housing Cost Per Unit (£)



#### **Gearing %**





- Comparing LiveWest against a selection of Moody's rated housing associations using RSH data at 2022
- Comprises of current A2 or higher rated associations

#### LiveWest

#### Source: LiveWest 2022/2023 Annual Report

#### **Debt and Security: Portfolio – March 23**

	Loans	Swaps	Net loans	%
Fixed <1yr	2	51	53	5%
Fixed >1yr	686	190	876	91%
Floating	275	(261)	14	2%
Index linked	-	20	20	2%
Total Debt	963	-	963	100%
Cash	(21)	-	(21)	
Net Debt	942	-	942	

Debt repayment profile



Debt Facilities



#### Security

Security for future borrowings:

- 11,658 Unencumbered properties with an estimated security value of £1.1bn
- 8,508 of properties charged in excess of drawn loans with a value of approx. £0.8bn

At 31<sup>st</sup> March 2023 our numerical apportionment pool had a security valuation of £1.4bn, of which £439m remained unallocated

The annual valuation of our numerical apportionment pool completed in May 2023, the next valuation is scheduled for May 2024

#### Swaps

- MTM Net Liability £19m (2022: £58m)
- Liability is fully secured (Including buffer against rate movement)
- Average Maturity 8 years

#### **EMTN**

- Established Sustainable Finance Framework in December 2021, which is currently being updated
- Annual EMTN Programme renewal currently is underway

### **Credit Highlights**

✓ South West based
 ✓ Strong interest cover
 ✓ Low Gearing
 ✓ A2 Moody's rated
 ✓ G1/V1 rated (Dec 2022)
 ✓ Focus on ESG
 ✓ Strong Liquidity

**Turnover** Gearing EBITDA – MRI 207% 210% 41% +1%  $\bigcirc$ **£** 271m 2023 2022 2021 2023 2022 2021 Net **Operating Surplus Operating Surplus** (Social housing lettings) (excluding property disposals) Surplus £54m 20% 23% 2023 2023 2023 2022 Homes 888 39,463 . 1. Manaaed homes Overall customer satisfaction New homes across Moody's Rating all tenures

LiveWest

"Strong interest coverage and financial management practices" Moody's Credit Opinion 22 February 2023

## Appendix: Organisational Structure



#### **Appendix: Corporate Structure (active companies only)**



\*Parent Company Guarantee from LiveWest Homes

• Arc Developments South West and Great Western Assured Growth are both expected to become inactive and dormant in the next 12 months



#### **Appendix: Executive Team**



lan Fisher Executive Director of Digital and Business Change



Melvyn Garrett Deputy Chief Executive



Andrew Sloman Executive Director of Finance (from 1 July 2023)



Paul Crawford Chief Executive



Suzanne Brown Executive Director of Operations



Russell Baldwinson Executive Director of Development

